

BRAMWELL BROWN LTD

INVESTMENT ADVISERS – BROKERS

Director: Brett Dymond – AFA, BBS, GradDipBusStud (Personal Financial Planning)

Bramwell Brown Limited – Newsletter – Christmas 2012

This time last year I wrote of the hope that 2012 would bring rising interest rates and a stable sharemarket. We have achieved one of the two, with the sharemarket achieving a very creditable 22% increase throughout the year. Interest rates have unfortunately fallen over the last twelve months and there is nothing to suggest that trend won't continue into 2013. The rise in the sharemarket is largely a result of the fall in interest rates. Investors have been disappointed with falling bank term deposit rates, together with a lack of high quality new bond issues, and have turned to the sharemarket in search of higher yields. Here is a chart showing some of the trends in our markets over the last six years:

<u>December</u>	2007	2008	2009	2010	2011	2012
Official Cash Rate	8.25%	5.00%	2.50%	3.00%	2.50%	2.50%
1 Year Swap Rate	8.85%	4.25%	3.67%	3.39%	2.66%	2.61%
5 Year Swap Rate	8.20%	4.65%	5.57%	4.72%	3.30%	3.17%
NZX50	3962	2695	3122	3293	3245	3979

Office Hours

We will be closing over the Christmas and New Year Period. The office will close on Friday December 21st and will reopen on January 14th. I will be in the office briefly each morning to clear messages and mail so please ring if you need something done. The office phone will divert to my cellphone when I am out of the office so you should be able to reach me at any time.

I hope you can all enjoy a well-deserved break over the Christmas and New Year period and I look forward to helping you with your investments in 2013.

The phone numbers below may be useful to note:

Office	(06) 3788299
Brett (Home)	(06) 3703911
Brett (Cell phone)	0274523980