BRAMWELL BROWN LTD

INVESTMENT ADVISERS - BROKERS

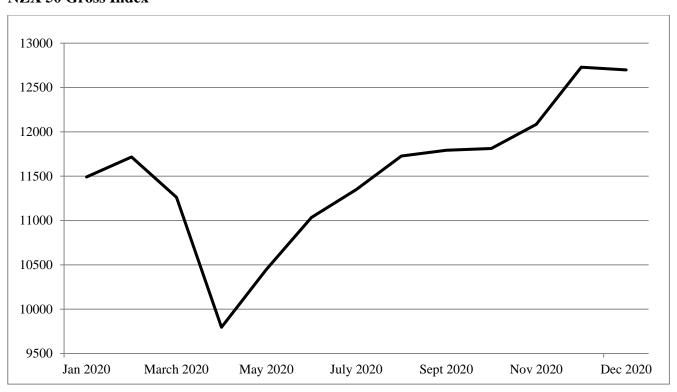
Director: Brett Dymond - AFA, BBS, GradDipBusStud (Personal Financial Planning)

Bramwell Brown Limited – Newsletter – Christmas 2020

2020 Review

I have been meeting with clients through December as part of their six-monthly portfolio reviews. I think it's fair to say that for some people 2020 has been a year to forget. At worst Covid 19 has caused loss of life, anxiety, family disruption, business failure and job losses. At best it has provided us with new ways of working, a sense of community and the advancement of new technologies. From an investment viewpoint it has been a bit of a rollercoaster. The NZX50 dropped twenty five percent at one point in March, however has since recovered to finish around ten percent up for the year.

NZX 50 Gross Index



The continuing trend of reducing interest rates is underpinning asset prices. We can see it in the NZ housing market, and the share market is following a similar pattern. Investors are seeking returns in the share market due to the very low bank deposit rates. We can only achieve 1.00% per annum on bank deposits now, so 3.00% to 5.00% on some shares looks attractive. My concern is that some investors don't account for the extra risk, and simply seek return at any cost.

Most portfolios have enjoyed good gains throughout the year, however I would caution against reading too much into share values. History tells us values will wax and wane, and we should expect further volatility through 2021. The important thing for the majority of investors is the income your investments are producing. Although it makes us feel good to see values increasing, it's not particularly relevant if we know we're going to hold them long-term to provide income.

Infratil Bond

We still have a small allocation of the Infratil infrastructure bond available, for those looking for a fixed term investment. The bonds are currently trading on the NZX under the ticker symbol IFT300. These bonds were issued in November last year. They mature in March 2026, and pay quarterly interest of 3.35%. Infratil is now offering these bonds at a yield of 3.00%.

PLEASE CONTACT THE OFFICE AS SOON AS POSSIBLE IF THIS OFFER IS OF INTEREST TO YOU

Christmas Office Hours



BRAMWELL BROWN LIMITED

brett@bramwellbrown.co.nz PHONE 3788299 OR 0274523980

THE OFFICE WILL BE CLOSED FROM THURSDAY DECEMBER 24th AND WILL REOPEN ON MONDAY JANUARY 11th

I will be in the office periodically through this period, so don't hesitate to ring and make an appointment if you need to see me. When I'm not in the office the phone will divert to my mobile – please ring or email at any time.

I would like to thank all clients of Bramwell Brown Limited for their ongoing support throughout the year. I hope you enjoy a relaxing holiday period, and I look forward to helping you with your investment decisions in 2021.